# A New LIFE PERSPECTIVE YOUR 2015 - 2016 IMPACT REPORT







#### LIGHTHOUSE CENTRAL FLORIDA Charting a course for living, learning, & earning with vision loss



## SERVANT LEADERSHIP

We lead at all levels with humility, kindness and courage. We seek to serve others, to understand first and then to be understood, and to affect positive change for the greater good.





We create and sustain environments that assure the full participation of all people in all activities.



## COLLABORATION

We develop trust-based collaborative relationships to leverage synergy, enrich respect and augment our impact within the organization and throughout the community.





#### EMPOWERMENT

We provide the inspiration, resources and support necessary to become independent, be held accountable, make personal and professional contributions and flourish.





## EXCELLENCE

We seek distinction in all pursuits, which requires us to exercise high intention, intelligent direction, skillful execution and the ability to see obstacles as opportunities.



## LETTER FROM LEADERSHIP

#### Dear Friends:

There is no doubt about it, Lighthouse Central Florida is growing as an organization and it feels fantastic! Our programmatic services are expanding to serve more Central Floridians living with blindness and vision loss, and at Lighthouse Works, our business divisions and client lists are beginning to multiply and pay dividends.

None of this could be possible without the strong support we have received from **YOU**, our network of committed donors—both large and small, as well as corporate and community partners who have aligned themselves with our mission and have pledged to support our growth within the community.

While we have consciously and strategically positioned ourselves to grow externally, over the past year we have also taken concrete steps to foster internal development at the organization. By adopting the Entrepreneurial Operating System (EOS), we have implemented a holistic system of organizational discipline that permeates every internal and external function. Guided by a leadership team adhering to the organization's core values, EOS is transforming our culture and providing the framework within which we are beginning to gain traction and realize the vision we have for this organization.

Beyond Restrictions: A New Life Perspective, is an apt title for this report since it speaks to the empowered mindset we seek to impart—not only to the clients who come through our doors, but also to individuals within the sighted community. Yes, we challenge those in the sighted community to set aside their misconceptions of what it means to be blind or visually impaired and encourage them to see "beyond" what is believed to be a "restriction." This fresh, new perspective breaks down stigmas and fosters a healthy sense of inclusion—one of our core values and a quality we strive to promote.

Please enjoy this year's Impact Report. It honors your commitment to making our community a great place to live, work and play for Central Floridians who are blind and visually impaired. This work is made possible by you. While we are proud of our accomplishments to date, there is a great deal more work to be done. Together, we can do so much. **Thank you for your ongoing support**.

Lee Nasehi, President & CEO

Alex Hull, Board of Directors Chairman Lighthouse Central Florida

Dan Devine, Board of Directors Chairman Lighthouse Works

# Addison's Perspective

y name is Kathy, and my amazing daughter, Addison, is in Lighthouse' **School-Age** program. As an expectant parent the only thing you ever want to hear from the doctor at your child's birth is: "100 percent healthy!" Of course, you do not love your child anyless if they are not 100 percent healthy. My daughter Addison was an otherwise healthy baby girl, except for being diagnosed with 'Peter's Anomaly' – an eye condition characterized by an abnormal development of the anterior segment, causing the cornea to become cloudy, resulting in blurred vision.

Our initial reaction was a mix of powerful emotions: shock, sadness, confusion. Sadly, when Addie was diagnosed here in Orlando, her doctors said there wasn't anything they could do for her. They did not refer us to any local organization that could help. It was an eye clinic in South Florida that first told us about *Lighthouse Central Florida*. Addie started getting services from Lighthouse when she was about six months old through the **Early Intervention** program.

> Eleven years later, Addie has developed into a pretty amazing girl, if I do say so myself! She is outgoing and has the most positive "can do!" attitude.

Addie attends a local, public elementary school. After school, on Thursdays, she attends the **School-Age** program, which supplements the services offered by the public school system for students, like Addie, living with blindness or vision loss.

These services enhance each child's learning and ability to function independently, and engages us as parents to help

"Addie absolutely loves her Thursday afternoons at Lighthouse! She's building friendships and confidence like never before. Her life skills have improved a lot."

foster independence within our children. The program supports the *Expanded Core Curriculum* and encourages socialization and independent living skills in various environments.

The **School-Age** program has done wonders - Addie absolutely loves her Thursday afternoons at Lighthouse! She's building friendships and confidence like never before. Her life skills have improved a lot.

She has gotten better about her self-advocacy too. Last year, while on a field trip with Lighthouse, she, along with a couple of students and chaperones, were unlawfully denied service by a popular ride-share company because one of the chaperones, who is visually impaired, was traveling with a guide dog.

Addie was interviewed for a story about the incident that made local television news, and she handled the experience with grace and confidence! We are so proud of her. I hate that it happened, however I am thankful for the learning experience, and that she was with people that could teach her how to stand up for herself.

# SIMON'S PERSPECTIVE

y name is Emily. I'm a native Floridian and my husband Matt is from Baltimore. We're both attorneys and live in Seminole County with our two-year-old son, Simon.

Simon has been with Lighthouse's **Early Intervention** (EI) program for the past year. Simon was born with *aniridia* which was accompanied by *foveal hypoplasia* and *myopia* – these are congenital eye conditions that impair his vision.

The morning after Simon was born, the hospital pediatrician indicated he suspected Simon to have aniridia. We saw a pediatric ophthalmologist a couple of days later who confirmed the lack of iris, and myopia - also known as nearsightedness. During Simon's first few months he underwent a series of genetic tests which confirmed a sporadic mutation of the PAX6 gene.

> "Since being at Lighthouse, Simon opened up to his EI mentor, Kerri, and has displayed a level of patience and desire to work towards their goals that I had never seen before."

> Fear was our immediate reaction. *Aniridia* is a very rare condition that is often accompanied by other syndromes. It took time to go through all the necessary steps to confirm Simon's situation – we met

with ophthalmologists, geneticists, and vision therapists. Throughout the process, we discovered that Simon's condition was even more rare in that it is not accompanied by any other syndromes.

Our ophthalmologist recommended we explore the services offered at Lighthouse.

Simon is a very bright and cautious kid who only opens up once he has determined he trusts you. At that point he is a silly, funny, rambunctious two year old who has no limits!

Since being at Lighthouse, Simon opened to his El mentor, Kerri, and has displayed a level of patience and desire to work towards their goals that I had never seen before. My husband and I feel that since he has started with Lighthouse he has developed more confidence in unknown situations – a development that we attribute to the skills he is learning with Kerri.

One thing we've learned throughout this entire process is that, it's okay to be sad and scared but you need to push through and find the experts that will help your child. It's so lonely at first.

I'd advise other families facing similar situations to reach out to other families and parents in similar situations because that encouraging text from a fellow mom will get you through the hard days and help you fully appreciate and enjoy the good days. Lighthouse helps to facilitate that kind of supportive community and it's a resource that has proven to be invaluable.

# Eduardo's Perspective

am a 20-year-old student who loves music! I'm into all kinds of music - but I really like rock! What I aspire to do one day is own my own music label while producing music that I know people will like.

I've always known that music would be in my future, but honestly, I wasn't always sure what path could take me there, and because I'm *legally blind*, I often felt that path would be extra difficult to navigate.

Several years ago, I found the **Transition for Teens** program at *Lighthouse* Central Florida and things really started to come into focus - so to speak.

I moved to Central Florida five years ago from Puerto Rico with my mom and brother, Jose. Both Jose and I have albinism - a condition that occurs when the body does not produce enough of the pigment melanin. Pigmentation in the eye is essential for normal vision.

I attended the Florida School for the Deaf and Blind (FSDB) where I really got interested in music production and sound engineering - it was here that I also first learned about Lighthouse's Transition program.

For young people like me the Transition program provides the skills and experiences we need to transition from high school to other activities. We learn to problem solve, advocate for ourselves, and ultimately learn to live independently despite having low, or no vision. The program has literally changed my life. What's really cool is that Transition gives us opportunities to work, through summer work experience programs. These experiences really taught me what it is like to have a job, and the responsibilities involved in keeping a job.

My last work experience was with a company that makes custom prosthetics for people who have lost limbs. This was especially meaningful to me because I met people just like me who are learning to adjust how they do things because of a disability - but still lead full lives.

"The skills and confidence I learned at Lighthouse have prepared me for anything the music industry, and the world throws my way!"

Through this program, I've made friendships with both students and staff that I know I'll have forever. A few of us from my Transition class even formed a band! We're called, *Lightning*! Together we've written four songs featuring various instruments. They have really become like a second family to me.

I hope to start college soon and am constantly working on my music. The skills and confidence I learned at Lighthouse have prepared me for anything the music industry, and the world throws my way!



he recent news story about an Uber driver who unlawfully refused service to a gentleman on International Drive because he was traveling with a guide dog is a humiliating slight to which I can painfully relate.

I am a certified vision rehabilitation therapist at Lighthouse Central Florida, where I have worked for almost 13 years. I am totally blind and am partnered with my second guide dog, Keats, from *Guiding Eyes for the Blind* in New York. Using a guide dog is an indispensable way to further a sense of empowerment and independence.

I love the idea of the sharing economy, however, I have been denied service from drivers affiliated with both *Uber* and *Lyft* – though I primarily use Uber. At one point last year, it was happening at least once a week.

Typically, a driver would show up, see Keats, and inform me that he or she could not take dogs. I would attempt to educate the drivers, explaining that Keats was not a pet, but a service animal that performs essential tasks. I would inform them that the law required that they transport me with my service dog. Some grudgingly complied; others still flat-out refused and would drive off.

A large part of my job is to provide people with sight impairment the skills

they need to achieve their full potential to live independently and maintain or increase their quality of life. I have repeatedly offered to conduct such training with local *Uber* drivers, or, at the very least, help create an educational video, but *Uber* has not yet taken us up on the offer.

#### "I love the idea of the sharing economy, however, I have been denied service from drivers affiliated with both Uber and Lyft"

In 2016, the Americans with Disabilities Act (ADA) turned 26 years old. This landmark civil-rights law prohibits discrimination against individuals with disabilities in all areas of public life, including jobs, schools, transportation, and all public and private places that are open to the general public.

Under the ADA, the task(s) performed by the service dog must be directly related to the person's disability. In situations where it is not obvious that the dog is a service animal, drivers (or any other covered entity's employees) may ask only two specific questions: Is the dog a service animal required because of a disability? And what work or task has the dog been trained to perform?

Beyond the legal obligations that compel them to act, it is my sincere hope that Uber and Lyft, and the drivers who work for them, ultimately get a full appreciation for the importance of service animals and what they do for the dignity and independence of people who live with disabilities.

# Mike's Perspective

'm Mike, a 36 year old software developer at Lighthouse Works – a social enterprise nonprofit affiliated with Lighthouse Central Florida and the National Industries for the Blind (NIB) - the nation's largest employment resource for people who are blind.

I live with a visual condition known as Optic Nerve Hypoplasia (ONH) - it means that the problem is not my eyes, but a nerve behind the eyes. As far as I know, this condition isn't going to get any worse. I was born with it, so it's the only vision I have ever known.

This impairment, howeverhas never stopped me from pursuing my interests – and I've got a ton of them! I am into martial arts, and have a yellow belt in Shudokan karate. I am also a ventriloquist and have performed for my church and other events. Not only do I enjoy writing code, I like to write fiction and music too. I am far from an athlete, but I am definitely into sports; I'll play just about anything. And of course, I'm into video games (both creating and playing).

I truly love working at *Lighthouse Works* because they believe in empowerment through employment - and that's not just a tag-line, it's a culture that's reinforced on a daily basis.

The main business lines at *Lighthouse Works* include a contact center, a products division providing supply and fulfillment capabilities, and a third line of business, **Tech Services**, was recently added, and I'm really excited about it taking off.

Since being at Lighthouse Works, I've had a number of really cool opportunities - In February 2016 I was invited to present at the annual Assistive Technology Industry Association (ATIA) conference here in Orlando. The ATIA is the largest international conference showcasing the best in assistive technology tools and services.

My presentation, titled, "A New Approach to Web Accessibility," outlined my innovations to streamline and make accessible digital workflows for Lighthouse contact center agents who are visually impaired.

"I truly love working at Lighthouse Works because they believe in empowerment through employment - and that's not just a tag-line, it's a culture that's reinforced on a daily basis."

Because of the interest generated by this presentation, the leadership team at *Lighthouse Works* began exploring the feasibility of offering these types of services to companies that used similar applications or had websites that were inaccessible to users who are visually impaired.

This past summer the **Tech Services** line of business launched to offer exactly these kinds of services to companies, large and small, with an emphasis on custom software development related to usability and accessibility of applications, platforms and workflows.

According to recent The Wall Street Journal reporting, more than 240 businesses nationwide have been sued in federal court since the start of 2015 because their websites were allegedly inaccessible to users who are blind or visually impaired. This, of course, is in violation of the Americans with Disabilities Act (ADA).

In addition to compliance testing, we in **Tech Services** are always looking for ways to develop better accessibility solutions for the technology used in our other business lines and for their clients as well. I'm really excited to be part of a team that is so committed to serving our community of blind and visually impaired through the development of access technology solutions.

# DAVID'S PERSPECTIVE

'm David. I work as Senior Vice President and Commercial Banking Executive at **SunTrust Bank** here in Orlando. I'm originally from New York, but have lived in the Central Florida area for over 30 years and have spent my entire 19 year banking career here.

Over several years, I've had the opportunity to actively participate in a number of different philanthropic and community-oriented roles – all of which have been truly rewarding.

I've most recently been involved with the **Board of Directors** at Lighthouse Central Florida serving as the board's Vice Chair and Fund Development Committee Chair.

I was initially introduced to Lighthouse by a friend and colleague who, at the time, was serving on the Lighthouse board. The partnership between Lighthouse and SunTrust was very much in its infancy.

> My friend convinced me to offer financial services guidance to the Lighthouse leadership team. Through this opportunity, I began to learn more about the Lighthouse mission and got a feel for their impact in the community.

Soon after, I had the privilege of getting to know the Braswells - a family whose eldest daughter, Grace, attended my daughter's preschool. At the time, Grace was also enrolled in Lighthouse's **Early Intervention** program.

Having observed Grace's seamless integration into social environments because of the work Lighthouse has done with the family, I was moved by the quality of work and the outcomes that were achieved in a short amount of time.

Personally, I viewed this as an opportunity to give back to an organization that has taught me so much about Central Florida's community of blind and visually impaired.

I also knew that I wanted to help grow the relationship between our two organizations. It was clear to me that Lighthouse and SunTrust had a number of philosophical synergies. At SunTrust, we are driven to serve our clients by 'Lighting the Way to Financial Well-Being,' which aligns nicely with Lighthouse's mission of 'Charting a course for living, learning & earning with vision loss.'

Corporate partnerships can sometimes feel strained or unbalanced, but the relationship that has been evolving between SunTrust and Lighthouse is one of mutual respect and creative collaboration - a core value at Lighthouse.

SunTrust recently developed the 'Lighting the Way' Award as a way for our foundation to recognize and support local organizations with outsized gifts for the purpose of 'Lighting the Way to Financial Well-Being.' Given Lighthouse's mission and the unique social enterprise work happening at *Lighthouse Works*, we felt the combined spirit of the organizations truly aligned with what we were looking to accomplish with this award. I'm excited about the future of this partnership and welcome the continued growth I've seen within myself as I strive to champion this critical mission.

# **E**VENTS



## Sight & Sole WalkFest

Lighthouse's **27th Sight & Sole WalkFest** in 2016 looked a bit different from previous years – but it was no less exciting! Our community partner and presenting sponsor was *Publix Super Market Charities*. This year, the walk was held at beautiful Harbor Park in Orlando and participants raised awareness and funds for Lighthouse by walking 3.5 miles around Lake Baldwin. As a way to create a festival atmosphere and celebrate our 40 years of service to the community, we introduced "Club 40" for the first time. This exclusive club was opened to walkers who raised or donated at least \$40, and included a vendor village with food and beverages from *La Femme Du Fromage, 4 Rivers, The Coop, Bagel King, Outback Steakhouse, Hubbly Bubbly, Planet Smoothie* and Jeremiah's Italian Ice. Following the Walk portion of the event, participants enjoyed live music by local band, *Running With Scissors,* tons of family entertainment, prizes for fund-raising, a craft beer garden, tapas-style food samplings and blindfolded wine and cheese pairing.

## SPREE



The amazing volunteer leaders that make up the Women with a Vision committee were back at it again last April to host their popular annual fundraiser, the **SPREE** Pop-Up clothing sale. The weekend sale was chalked full of excitement and fantastic deals on gently used, designer clothing, shoes and accessories for women, men and children. The sale was held for the first time at Venue on the Lake at the Maitland Civic Center and community sponsors included, Adult Toy Storage, Eye Physicians of Central Florida, Hold Thyssen, Inc., Sand Medical, Inc., Central 28 Beer Co., and the law firm of Palmer, Weiss, Grunor & Barclay. All proceeds from the sale went to support the **Early Intervention** program at Lighthouse, which serves infants and toddlers who live with blindness or vision loss.

## Dining in the Dark

In July Lighthouse Central Florida partnered with Second Harvest Food Bank for a third consecutive year, to present **Dining in the Dark**. Held at Second Harvest's beautiful Orlando facility, the event offered a unique, immersive experience into a world of smell, taste, sound and texture in total darkness! The ever-popular Orlando Police Department's volunteer **SWAT** team members participated as food servers outfitted in night vision goggles. Members of the SWAT were recognized for their heroic response to the Pulse Night Club shooting—which had taken place only a month before. For the first time portions of the event's cocktail hour and post dinner testimonials were live streamed on Facebook. Lighthouse and Second Harvest will partner again in 2017 for this one of a kind dining experience.

## **Emerging Vision Breakfast**

Lighthouse capped off its event season in September with the **Emerging Vision Breakfast**, held at the First



Baptist Church of Orlando. The one hour event was themed, 'Reimagining What's Possible.' The event brought together clients, friends and community investors to celebrate the important solutions being fulfilled for Central Florida's community of blind and visually impaired. Those in attendance heard compelling testimony regarding the power and importance of community-based solutions like those offered by Lighthouse and our partners. The morning featured a video testimonial by a former client who was inspired to join Lighthouse-first as a volunteer and then as an instructor.

There was also a powerful empathy exercise conducted with participants under blindfold. Community partner, *SunTrust Foundation*, presented Lighthouse with a check in the amount of **\$50,000**.



# MEANINGFUL METRICS

## 592 Total Clients Served

16





## 27,800 Hours of Training Provided



# CONTACT CENTER SUPPLY CHAIN If Employees who are Blind or Visually Impaired 12 Employees who are Blind or Visually Impaired Image: Supply Chain of Content of

# Major Donors

## Individuals

#### \$10,000 and above

Jackie and Dan Devine Paula and H.L. Eidel

#### \$5,000 - \$9,999

Anonymous Dupree and Alex Hull Kathy Hutchings Meg and Paul Prewitt Camilo Soto Rebecca and Blaine Sweatt

#### \$1,000 - \$4,999

Robin W. Bishop Polly M. Brandon Sharon and Clark Brandt Patricia M. Devine William Dillard Janet E. Donahue Dr. Susan Driscoll Carol Droessler David E. Fuller Jeffry B. Fuqua Nikki and Scott Gokey Teresa S. Kamke Harriett Lake Thomas Langmann Dr. John and Katie Lehr Mari and James Moye Carly Nasehi Mehrdad and Lee Nasehi Mark Niedermann Stacy O'Brien Dr. Preston and Christine Richmond Lois M. Robertson JoEllen and Thomas Ross Pam Ryan Dr. Sy Saliba Sarah and James Seay David Sherard James Shinholser Sarah and David Stahl Cynthia and Jacob Story Debra and Thomas Tschopp Louise and I. Richard Weiner **Richard Wertsching** 

#### \$500 - \$999

Stephen Alexander Donna and Rick Amundson Emily Bark Jerri and Edwin Buck Annmarie and James Campisi Michael Cassidy Ann Rock Cavanaugh Christene Douglas Kathryn Ennis Wendy and Stephen Fasen Margo and Steven Hamel Bob Hattaway Judy and Paul Ihrig Julie and Kyle Johnson Jimmy Jones Christopher M. Kendall Phyllis and David Klock Gary L. Kuhns Sue Ann and Cal Leone Theresa Merkl Pamela and Frederick Moses Hang T. Nguyen Donna Sacca-Law Dr. Saad Shaikh Russell H. Stokes Stacy Sullivan Erin and Michael Tenney Haydee Velez

## Corporate, Civic, Church

#### \$10,000 and above

Publix Super Markets Charities, Inc. SunTrust Foundation Trisons Foundation

### \$5,000 - \$9,999

Salmo Investments, LLC

#### \$1,000 - \$4,999

ACME Cleaners. Inc. Aggressive Appliances Builders Club, Odyssey Middle School Cartagena, Inc. **Disney VoluntEARS** Fleming Enterprises, Inc. Follett Manheim Massey Services, Inc. McKesson Modern Woodmen of America Refined Benefits, Inc. dba Sullivan Rotary Club of College Park Ryan Froom Private Trust SunTrust Vanda Pharmaceuticals Waterstone Mortgage

• William C. Demetree, Jr. Foundation Winter Park Health Foundation

#### \$500 - \$999

Central Florida Retina JK2 Holmes Constructors LLC Knights of Columbus 5618 Maitland Rotary Art Festival, Inc. St. Mary Magdalen Catholic Church Woman's Club of Winter Park, Inc.

#### **In-Kind**

4Rivers/The Coop Bagel King Constellation Brands, Inc. Costco Ethos Vegan Kitchen Florida Distributing Fresh Market Gator's Dockside George's Gourmet Cookies Hubbly Bubbly Falafel Shop Jeremiah's Italian Ice Judi Chapman Photography Outback Steakhouse Planet Smoothie Trader Joes

## Grants

A Friends' Foundation Trust The Able Trust Bainum Family Foundation The Bond Foundation. Inc. City of Altamonte Springs The Chatlos Foundation The Chesley G. Magruder Foundation, Inc. The Community Foundation for the National Capital Region Dollar General Literacy Foundation Dr. Harry J. Heeb Foundation Edward E. Haddock Jr. Family Foundation The Galloway Foundation Harry P. Leu Foundation Joseph G. Markoly Foundation Margaret McCartney & R. Parks Williams Charitable Foundation The Martin Andersen-Gracia Andersen Foundation Rotary Club of Winter Park The Ryan Foundation United Safety Council Universal Orlando Foundation The Walt Disney Company Foundation Warren & Augusta Hume Foundation The WAWA Foundation. Inc. William & Helen Thomas Charitable Trust

# SUMMARY OF FINANCIAL DATA

REVENUE AND OTHER S	UPPORT 2015 -16	2014 - 15	Assets
Florida Department of Education	<b>\$</b> 1,680,897	1,989,246	Current
Local government grants	130,418	80,717	Cash and
Other Grants	270,448	-	Investmen
Foundations	363,840	196,500	Accounts
United Way	155,032	163,124	Grant and
United Way - Designations	36,893	31,484	Pledges re
Contributions	86,612	181,421	Prepaid ex
Capital Campaign	65,000	262,169	Inventory
Fund raising	209,471	176,899	Total Cur
Client fees and contracts	3,400	6,657	
Lighthouse Works product and serv	ice sales 6,090,460	6,672,338	Other As
Investment income	173,604	-52,262	Land, buil
Loss on disposal of assets	-	-15,021	Intangible
Total Revenues & Other Support	9,266,075	9,693,272	Pledges re
-			Deposits
EXPENSES			Total Ass
Program Services:			
Adult and Family Services	1,021,924	1,292,305	Current l
Children and Family Services	1,099,122	890,606	Accounts
Employment Services	103,315	165,783	Accrued e
Lighthouse Works!, Inc.	5,909,930	6,081,117	Deferred ı
Total Program Services	8,134,291	8,429,811	Current m
			Total Cur
Supporting Services:			
Management and general	243,094	188,335	Long Terr
Fund raising	309,303	472,074	Total Liab
Total Supporting Services	552,397	660,409	
Total Expenses	8,686,688	9,090,220	Net Asse
			Unrestricte
Change in Net assets	579,387	603,052	Restricted
Beginning Net Assets	4,399,342	3,796,290	Total Net
Ending Net Assets	\$4,978,729	4,399,342	Total Liab

20

SETS	2015-16	2014 - 15
	2013-10	2017-15
rent Assets:	<b>e</b> 1600.010	1 1 1 5 1 5
h and cash equivalents stments	<b>\$</b> 1,690,212	
ounts receivable	1,629,779 166,582	
nt and other receivables	185,382	197,648
lges receivable	29,210	21,948
paid expenses	29,210	21,940
ntory	- 97,957	- 503,256
al Current Assets	<b>3,799,122</b>	
	5,777,122	4,001,402
ner Assets:		
d, building and equipment (net)	3,860,101	3,964,700
ngible Assets	26,812	
lges receivable	8,278	
posits	18,992	19,437
al Assets	7,713,305	8,111,523
rent Liabilities:		
ounts payable	187,820	871,790
rued expenses	146,186	290,213
erred revenue	10,278	27,929
rent maturities of long term debt	142,104	127,731
al Current Liabilities	486,388	1,317,663
T I I I I I I		
g Term Liabilities	2,248,188	
al Liabilities	2,734,576	3,/12,181
t Assets:		
estricted	4,978,729	4,399,342
ricted		
al Net Assets	4,978,729	4,399,342
al Liabilities and Net Assets	\$7,713,305	
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# 2015-16 BOARD OF DIRECTORS



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Heart of Florida United **United Way** 



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